

Advertising that Connects Better

Nativo bridges premium formats and programmatic efficiency to make your entire media strategy work better.

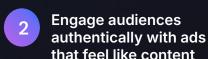


56% of shoppers start their BTS shopping in July and 85% of parents say they could be influenced to splurge more on a must-have item or brand.

Source: WSJ, RetailTouchPoints

Connecting Earlier & Aligning with Trends Drives Consumer Engagement Opportunities

Find & expand hard to reach audiences



Get real-time insights to connect exposure to online or in-store purchases

Nativo Reaches:

98%

Parents

89%

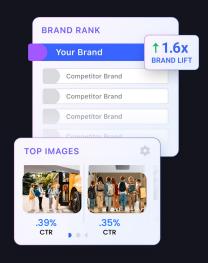
Students

94%

Educators

Source: Comscore





Back to School Cheat Sheet 2025

Results worthy of a gold star

Attain case study from a 2024 Back-to-School campaign for a national retailer

\$1.3MM

\$29.30

1,802

Incremental Sales

ROAS

Net New Customers

Your Back-to-School game plan

\$150k \$75k

Format

Interactive, Vertical, Video

Targeting

Contextual, SPARC, Conquesting

Measurement

Brand Rank

Format

<u> Article, Display</u>

Targeting

Contextual, SPARC

Deploy Messaging Across Topics and Sites Where Consumers are Engaging

Product Reviews

Check Lists

Lunch Inspiration

Budgeting

cnet

Parents

allrecipes

USA TODAY.





Back to School

Earn an A+ on your Back-to-School activations by making *better* connections for *better* results

BTS may look a little different this year – with rising prices & shifts in federal support adding new challenges for parents & educators, brands must **position themselves as trusted partners** in easing the transition.

56%

of shoppers start their BTS shopping in July. Kickoff your efforts in June to capture consideration before your competitors.

42%

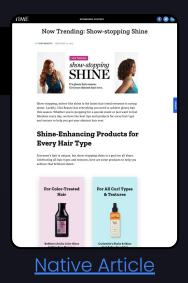
of BTS shoppers plan on increasing spend this year; with 50% sacrificing buying necessities. Become a partner to parents, making make BTS less stressful.

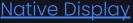
85%

of parents say they could be influenced to splurge more on a must-have item or brand. Highlight all the reasons why your brand's product or service is worth splurging on

Find the right people in the right places

- Precise targeting in contextual & premium publishers at scale
- Discover new, incremental audiences using Nativo's predictive audience solution, <u>SPARC</u>







Your Back-to-School game plan

No Minimums to Get Started!

\$25k

\$10k

Format

Article, Display

Targeting

Contextual, SPARC

Format

Article, Display

Targeting

Contextual